From the MICRAL (1972) to the IBM PC (1981) : the first microcomputers as technological products and cultural projects

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A few questions to address

History of a decade of innovation as an opportunity to question :

- Cultural context, cultural biaises, imagination, trainings... what importance ?
- ⇒ No « neutral » technological product / what it means regarding microcomputers ?
- How are microcomputers related to a growing « deterministic » industry (« performance oriented » computer industry) ?
- Why and how to innovate in the 1970s ? Successes and failures / Constraints and obsolescence in (micro)-computer technology in the 1970s

My talk

- 1. Overview of the 1970s decade
- 2. Inventing the Micral at R2E (1971-77)
- 3. Comparing histories : R2E (France) and the Silicon Valley (USA)
- \Rightarrow Answers and insights as it goes along this historical exploration

A decisive decade : from R2E-Micral (1971) to IBM PC (1981)



A microcomputer really ?











François GERNELLE (1944 -)







1970-73 : DEC PDP-11 Mini-computers





ENIAC 1945







- The 2 existing categories of that time : « Mainframes » and « Minicomputers »
- No screen, no keyboard, no on-board memory : just a smaller electronic/computing device ?

The advent of microcomputer business



1981 – IBM Personal Computer

- Computer business turns to « micro » lately:
- ⇒ Not on their « roadmap » for the 1970s so to say (not seen as a business opportunity)
- \Rightarrow Very difficult for IBM to design and manufacture a « micro »
- Many other trajectories : Micral, Apple & co....
- ⇒ Technological products associated with different cultural perspectives : many products, many intentions...
- ⇒ They « demonstrated » (unwittingly ?) that it could be a business opportunity

A « classical » narrative : size and performance



A « classical » narrative : size and performance



Designing microcomputers from scratch

- Machines : Micral, Apple, Alvan... before IBM PC
- ⇒ From « mini-computers make the job » (1970) ... « microcomputers are everywhere » (1980s)
- **Software** : from OS to applicatons
- \Rightarrow For the business ... the family, video games, etc.

 \Rightarrow A lot to invent !!

- Many different « microcomputers »
- A matter of **local / global cultures**
- \Rightarrow Expressions of specific cultural contexts of the 1970s
- \Rightarrow in a global technological, industrial and cultural turn (post-1968)
- R2E-Micral is a milestone

– inventing the Micral

A scientific instrument and automaton









Inventing the Micral

- Invented as an instrument for INRA : automating agronomic measures in the field
- ⇒ a « **low cost** » **instrument** (compared to PDP-8 solutions)
- \Rightarrow modular, industrialised
- \Rightarrow ready to be implemented « wherever » you need automatisation
- At R2E : « Réalisations Etudes Electroniques »
- Young start-up (created 1970) as a « spin off » Intertechnique
- « Special systems » team => want to manufacture custom made miniature devices





 FIG. 3. — Ensemble des capteurs :
Au premier plan, de gauche à droite : bilanmètre, fluxmètre, boitier de commande du système inverseur ;
A l'arrière plan : psychromètres montés sur leur chassis inverseur.

R2E at the crossroad

- R2E : a technological project
 - Automate instruments with electronics
 - Miniaturize systems : following Moore's law
- R2E : a bold « start-up »
- R2E : gathering skills
 - François Gernelle : leader of the « special systems team » at the edge of the design of digital electronics devices
 - Hiring « the best » among their network
- R2E in context and post-1968 culture : « Small is beautiful »



on peut avoir les cheveux longs et savoir les couper en 4 !



Chez R2E, quelques hommes ont les cheveux longs. Mais il y a surtout une jeune équipe d'ingénieurs et de techniciens tous unis par la même vocation : l'électronique. De nombreux et importants clients nous honorent de leur confiance. En toute modestie, nous devons reconnaître qu'ils ont raison. En effet, lorsque nous livrons un système, nous sommes sûrs de sa fiabilité. Son étude, sa conception, sa réalisation et son contrôle ayant été réalisés dans un esprit que l'on nomme aussi : "conscience professionnelle"

RÉALISATIONS ET ÉTUDES ÉLECTRONIQUES Siège Social : 18, Avenue du Bois : 92250 CHATENAY-MALABRY Tel. 660.70.00 + A pertr de Jun 73, rouveile adresse : Zone Industrielle : Courtatour : 91600 orsav Pour plus de détails, utiliser nos cartes-réponses.

Inventing the Micral

- Microprocessor : 1970-71 first Intel 4004 chip on the market (from USA)
- « Know-how » : Gernelle, an expert in electronics, « understands » the spec of the chip
- \Rightarrow make it the base for his technological / industrial project
- ⇒ « Il n'y avait pas d'école qui expliquait comment marchait l'intérieur d'un processeur … C'est sur le tas qu'on l'apprenait »
- A « dream » : the chip that can do « everything » ?



Micral : compromising

- Modularity / genericity
- (very) low computational performance
- \Rightarrow balanced by communication performance
- Packaging / portability / no need for « air conditionning » (cost saving)
- Low cost (manufacturing and operating)

Sobriety (simplicity, austerity) / longevity (sustainability ?) / reliability

Inventing more microcomputers

- Micral-N = first « transgression » from electronics to computer business
- At R2E : every new microprocessor => new microcomputer
- Micral-G (Intel 8008) / Micral-S (Intel 8080) / Micral-CZ (Zilog Z80) / Micral-M (operating as a server)
- \Rightarrow same basic orientation as Micral-N
- \Rightarrow exceptional creativity !
- User centered design : specialized (banks, management), multitasking, networking, portability...

1973 - Micral-N





1

1974 - Micral-S



J. M. Ackermann F. Gernelle J. C. Beckmann M. Joubert

1977 - Micral-C



1978- Micral-V : portable computer



1981 - Micral-P2 : Army, Police (*REE/Bull*)

1973

Avec un ordinateur temps réel pour contrôle de processus á 8450 F: LE MICRAL

R2E coupe les prix en 4!

Pour 8450,00 F

vous avez un ensemble opérationnel, et ce cerveau revolutionnaire est d'une qualité et d'une flabilité exceptionnelles

Ses domaines d'applications :

la teletransmission, l'instrumentation scientifigue, l'enseignement et, d'une facon générale, tous problèmes temps réel.

Pour ce prix, nous vous fournissons :

Le processeur (avec 52 instructions) L'horioge temps réel S niveaux d'interruption Demarrage automatique Un canal 256 octest 1/s3 Coupleur 32 entrées - 32 sorties numériques Memoire, etc...

"PLURIBUS" Le système Entrée - Sortie est très performant

(56 mága bits/seconde) Possibilité d'avoir 14336 entrées (bits) et 184 sorties

 Mémoire VIVE et FROM
Technologie la plus moderne telle que LSI, MSI, LOW POWER

Coupleurs pour taus periphériques usuels.

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1974

pourquoi prendre un marteau pour écraser une mouche!

Quand il existe d'autres solutions !...

Dans beaucoup d'applications informatiques, même un mini-ordinateur fait figure de géant. C'est pourquoi, nous avons construit MICRAL, LE micro-ardinateur a la taite de vos problèmies.

Aussi complet qu'un mini, MICRAL comporte : plusieurs sortiss de mémoires à semi-conducteurs (RAM, ROM ou REPRKOM, pouvent cateriorité d'été Accetes de capacité; 56 invienux d'interruption hordwore (8 en standard); le PLURBUS, sur lequel sont connectés le processeur (57 instructions), les mémoires, les périphériques lerite étjuéqu'à 7 consux rapides à mémoires tampon (un canal rapide dans la version standard), chocan pouvent recevoir un maximum de 10 peri phériques rapides (débit tota) : 56 mégabits/s).

Aussi efficace qu'un mini, MICRAL dispase de tous les outils software nécessaires à sa mise en couvre : Assembleur Local : moniteur d'exploitation Telétype/cassette et floppy disques : Cross-Assembleur écrit en Fortran ; bibliothéque flottonte ; utilitaires .

Seulement, MICRAL est boaucoup moins cher que n'importe quel mini : 8 500 F (htt) ° a l'unité, pour la version de base. Les conditions CEM normalies sont, bien entendu, en vigueur chez nous. Naus avons à ce jour enregistré plus de 700 commandes, tant en France qu'o l'étronger.

Un dernier point, MICRAL est français.

"prix pa 19/04



Réalisations Etudes Electroniques Zone d'Activités de Courtabosuf, Av. de Scandinavie - 91400 Orsoy Tél : 907.47.77 - Télex r2e 24.014 f.



1977





A l'heure de l'informatique distribuée et des micro-ordinateurs, R2E va plus loin en présentant le MICRAL C qui, pour un coût nettement plus bas, offre toutes les possibilités et les performances d'un système beaucoup plus important. Le coût du MICRAL C est comparable à celui d'une patite photocopieuse. Son propriétaire pourra en attendre de nombreux services dans les domaines de la gestion, comptabilité, administration et éducation. En outre, il pourra l'utiliser pour tous travaux sur des fichiers de petite et moyenne importance tels que gestion des abonnés et du service lecteur pour une revue, mailings, édition de textes, secrétariat automatique, etc. Il est difficile, au stade actuel, d'établir une liste exhaustive des applications envisageables sur le MICRAL C.

MICRAL C se compose d'une unité centrale puissante dotée d'une importante mémoire interne, d'un poste à écran et clavier dans lequel est intégrée la double unité à minidiskettes. Plusieurs types d'imprimantes peuvent être connectées à cet ensemble très compact.

MICRAL C dispose immédiatement d'un logiciel de base évolué et performant, dont le langage BAL (BASIC orienté gestion) et le système de gestion de fichiers.

R2E – from success ... to buyout

- Micral is successful (in France only) for 10 years
- ~1000 machines sold
- ⇒ mainly business users (banks, management)
- \Rightarrow a dream / a global (industrial / economical) transformation project in mind
- Too expensive for a start-up => BULL buys R2E (1978-81)
- \Rightarrow weaken considerably the R2E team
- \Rightarrow a new choice : follow the IBM PC
- \Rightarrow a « dramatic turn » for Gernelle & co

Compared histories and contexts R2E – France vs. IBM, Apple - Silicon Valley / USA

IBM Personal Computer - 1981



A « classical » narrative : size and performance



Deflections in the history

1982 – BULL Micral



A year after the Micral - 1974





Altair 8800 - 1974

- Very similar to Micral :
- MITS = a scientific instrument manufacturer
- Very low brow machine : no interface, no software...
- But :
- A growing community : « Popular electronics »
- A success « outside the industry and business » : among hobbyists







Build the first Low-cost **ALL-SOLID-STATE TVCamera!**

Uses MDS Sensor All Digital

Clubs and hobbyists



NEWSLETTER Homebrew Computer Club



Robert Reiling, Editor - Post Office Box 636, Mountain View, CA 94042 - Joel Miller, Staff Writer Tennering granter and allowed services denoted by LAUREZ PUBLICATION, 17213 Laure Rd., Los Gama, CA 97039-3990, 133, Molt

random data

Personal and home computing continue to interest more and more people. The holidyist clube are expanding, more computer stores are optimized, new products are being antisemented, magazines devoted to personal computers are increasing in number, and productions are being made staff reporter of The Hull Severy Journal, makes this observation. "The homecomparer industry is so new and so fragreserved that is have't got around so comparing its own progress, in acbody knows how many individuals have bought comparers. But estimates using from 20,000 to 100,000." There is much more in this article including some quotations from Jan Watten, a member of the Nonehrow Comparer Chin and editor of Dr. Dobbs formed Touch the active of the Dobbs Comparing Microsovk, the company magazine for the holdwire, was first published in August of 1976. Its second solition was recently published in Descenter of 1976 Subscribers to Microtreit Magazine will begin steering Personal Comparing Magazine with the upsoming March-April edition.

Apple Computer, Inc., 779 Welch Road, Pallo Alto, CA 94104, triophone (415) 328-4248, has advance order information for the Analysis. The Association formation



BASIC ... beginning of Micro-soft...













Another dynamics in the USA

- « Ecosystem » : university campus / hobbyists / some industrials
- Build the machine yourself => invent new uses
- \Rightarrow uses are defined concurrently with the hard/software
- ⇒ basic shift of the community/ecosystem : emergence of startup relying on this dynamic
- Major difference (compared to France) : the users
- « dream » of a democratisation of access to computers
- Appropriation of technology (empowerment of users)

Bill Gates – 1976 Open Letter to Hobbyists

An Open Letter to Hobbyists

To me, the most critical thing in the hobby market right now is the lack of good software courses, books and software itself. Without good software and an owner who understands programming, a hobby computer is wasted. Will quality software be written for the hobby market?

Almost a year ago. Paul Allen and myself, expecting the hobby market to expand, hired Monte Davidoff and developed Altair BASIC. Though the initial work took only two months, the three of us have spent most of the last year documenting, improving and adding features to BASIC. Now we have 4K, 9K, EXTENDED, ROM and DISK BASIC. The value of the computer time we have used exceeds \$40,000.

The foodback we have gotten from the hundreds of people who say they are using BASIC has all been positive. Two surprising things are apparent, however. 1) Most of these "users" never bought BASIC (less than 10% of all Altair owners have bought BASIC), and 2) The amount of royalties we have received from sales to hobbyists makes the time spent of Altair BASIC worth less than \$2 an hour.

Why is this? As the majority of hobbyists must be aware, most of you steal your software. Hardware must be paid for, but software is something to share. Who cares if the people who worked on it get paid?

Is this fair? One thing you don't do by stealing software is get back at MITS for some problem you may have had. MITS doesn't make money selling software. The royalty paid to us, the manual, the tape and the overhead make it a break-even operation. One thing you do do is prevent good software from being written. Who can afford to do professional work for nothing? What hobbyist can put 3-man years into programming, finding all bugs, documenting his product and distribute for free? The fact is, no one besides us has invested a lot of money in hobby software. We have written 6800 BASIC, and are writing 8080 APL and 6800 APL, but there is very little incentive to make this software available to hobbyists. Most directly, the thing you do is theft.

What about the guys who re-sell Altair BASIC, aren't they making money on hobby software? Yes, but those who have been reported to us may lose in the end. They are the ones who give hobbyists a bad name, and should be kicked out of any club meeting they show up at.

I would appreciate letters from any one who wants to pay up, or has a suggestion or comment. Just write me at 1180 Alvarado SE, 4114, Albuquerque. New Mexico, 87108. Nothing would please me more than being able to hire ten programmars and deluge the hobby market with good software.

Bill Gates General Partner, Micro-Soft

Complete different context...











Parallel histories



Professional users









Hobbyists, amators, families, video games, graphic design...

Two parallel histories

- R2E : innovating for a « dream » ; many professional users ; several exceptionnal microcomputers
- USA / others : toward a « personal computer » for every user (pro, personal, private, families...)
- IBM « Personal Computer » 1981 is decisive

\Rightarrow standardisation

 \Rightarrow a new economy for computers

Standardisation

• IBM strength = **imposing a standard**

- \Rightarrow but technically speaking the IBM PC is very poor !
- ⇒ cannot rival any Micral computer (design, user interface, performance, software...) except for the cost and the « 3 letters IBM on the front »
- Choices : Intel for microprocessor / Microsoft for the OS (no IBM stuff)
- Major consequences :
- Everybody in the computer business follows IBM
- With the same machine for everybody

The successfull story of PCs in the 1980s

- 500 000 sold in 1981 / **1 million in 1982**...
- Microsoft / Intel = winners
- Best-sellers : word processing software + spreadsheets
- \Rightarrow microcomputers « everywhere »
- What competitors from the 1970s ? Apple... on a very narrow market
- Before the « clones » of PC (PC compatible)

From R2E Micral ... to Bull-Micral (PC type)











Innovation in context

- Of course you need new ideas, skills, organisation...creativity
- Creativity is everywhere : R2E, Homebrew computer Club...
- \Rightarrow But capacity of « trangression » is different :
- Limited to engineers / industry (and new users in this range) ?
- Open to a broader understanding of the computer transforming society ?
- \Rightarrow Related to the understanding of the relation between technology / society

Technology and society

• R2E is an engineering projet driven by engineers

- a very « serious » technological transformation project
- « Small is beautiful » : first dealing with the industrial / economic world
- Technological dreams including their definition of uses / users
- ⇒ Society « might follow » : a very **« top-down » vision of technology /** society
- At the same time, history of microcomputing takes a « less serious » turn :
- Users and hobbyists : inventors, innovators, consumers, « makers »
- Video games, family use, graphic design...
- A more « bottom-up » vision
- \Rightarrow R2E never understood that turn (although aware of it) ?

Representations at stake

- Importance of « Evangelisation » in the Silicon Valley = through Clubs (such as Homebrew Computer Club, S. Jobs + S. Wosniak, etc.)
- Also in France (Jean-Louis Gassée, JJ Servan-Schreiber) => give rise to big techno-political projects !
- \Rightarrow With no connection with R2E & co
- Politics in favor of the industry : focused on Networks (Nora-Minc 1978 => Transpac and Minitel)
- \Rightarrow Very blind to microcomputers evolution
- A dominant representation of computing in France : 3 letters « IBM » / « mainframes » / « american technology »
- \Rightarrow Nobody to believe in R2E

1980s : back to « computer business as usual »

- After a decade of :
- **Overpassing the constraints** of computer industry
- Cultural ambitions, redefinition of users / consumers
- « Political » ambitions : **democratization** of the access to computers
- **Outsiders** : R2E, Apple, Clubs, Micro-soft, etc.
- New perspectives, new business or « back to business as usual ? »
- Moore's Law on the foreground: from microelectronics to microcomputers
- A decade for IBM + Intel / Microsoft (and newcomers : Dell, Compaq...)



Thank you for your attention